



WELL-UNION



P.T. BATAM WELL



VIET-SCREW

## One-stop Manufacturing + Multi-Locations

# Linkwell Industry - Reliable Support for Global Fastener Demand

### One-stop Manufacturing Process

As one of the early-established fastener traders in Taiwan, Linkwell has successfully crossed over to fastener manufacturing and can provide a complete production flow including wire drawing, forming, heading, tail clamping, thread rolling, tapping, degreasing, heat treatment, plating, coating, quality inspection, and packaging. They have mastered one-stop production and have access to traders' fastener supply routes.

Over the past 46 years, they have weathered various market turbulences through resilience reflected in their stable supply. Linkwell has a reputation for their reliability and Taiwanese high quality, supplying to customers in the machinery, automotive, and construction industries in various countries. Linkwell has factories in Vietnam, Malaysia, Indonesia, Thailand, China, and Taiwan, with customers all over the world, mainly from Europe and the United States.

### 5 Overseas Locations

Each of their plants has its own specialty. The Vietnam and China plants specialize in carbon steel screws (the Vietnam plant focuses on small screws and self-drilling screws; the China plant focuses on large bolts); the Indonesia and Malaysia plants mainly produce stainless steel screws. The Vietnam plant started production 6 years ago, and the whole process including heading,

threading, slotting, tail clamping, heat treatment, and plating are all completed under strict quality control in the plant. All aspects of the Vietnam plant have been well-established, and the number of orders continues to increase. See **Table 1** for details.

### Rest Assured for Stable Supply from 5 Overseas Locations

In the midst of the Russia-Ukraine war and the tension in Asia Pacific, some European and American customers have asked Taiwanese manufacturers to find another production base in addition to their Taiwan bases. This concept is also termed as "Taiwan + 1".

In regard to this trend, Linkwell had been expanding its overseas plants for many years. With access to European and American markets as well as by having multiple overseas locations, Linkwell continues to automate production, lower their operating costs, and produce higher-value special products. This is why they can stick it out through political and economic crisis in the past half a century without crumbling and continue to provide a steady supply of fasteners.

Looking ahead to the second half of the year and next year, they will continue to be a one-stop fastener hub and strengthen collaborations with customers to create a better future together.

## 一條龍製造 + 多據點佈局

### 順承為全球扣件需求提供可靠後盾

Table 1.

Regions	Malaysia	Indonesia	Vietnam	Pinghu City (Zhejiang Province of China)
Plant Name	Well Union Metal Sdn. Bhd	PT. Batam Well Industry	Viet-Screw Company	Fastwell Industry Co., Ltd.
Area	9,000 Sq m.	12,000 Sq m.	32,000 Sq m.	20,000 Sq m.
Equipment	42 heading machines 4 forming machines	50 heading machines 2 forming machines	70 heading machines	15 heading machines 10 forming machines
Monthly Capacity	180-200 tons	200-250 tons	1,200 tons	1,000 tons
Product	Mainly stainless steel (A2, A4, 410 SS) screws and small screws. Self-drilling, chipboard, drywall, self-tapping, machine screws, and bolts below (including) Ø M10.	Mainly stainless steel (A2, A4, 410 SS) screws and small screws. Self-drilling, chipboard, drywall, self-tapping, machine screws.	Mainly carbon steel and small screws. Self-drilling screws, chipboard screws, drywall screws, collated screws, self-tapping screws, concrete screws.	Carriage bolts (DIN 603), hexagon head screws, flanged bolts, machine screws.
Diameter	M2.5-M12	M2.5-M8	M2.5-M10	M2.5-M20
Length	4mm-150mm	4mm-150mm	12mm-320mm	6mm-300mm



SUNNY HILL



FASTWELL