

Customers Travel Great Distances to Seek Cooperation. KWANTEX Wins Market Dominance Through "Innovation"

客戶不辭千里求合作 寬仕用「創新」贏得市場話語權

"If you're looking for unreleased leading products and technologies, look no further than Kwantex in Taiwan!" This statement from an overseas customer not only highlights Kwantex's successful investment over the past 30 years, transforming from packaging & wire drawing to R&D in fasteners, but also demonstrates its long-established leadership at a different level among its Taiwanese counterparts in terms of product development, technological innovation, and brand positioning.

In recent years, Kwantex has consistently conveyed its focus on R&D and its strong R&D capabilities to the international market. Its outstanding innovation is reflected in its annual product development, with many products receiving recognition such as the German Red Dot Design Award, the Fastener Innovation Award from U.S. Worldwide Fastener Sources, the Best Booth Award at IFE 2025, etc. Furthermore, Kwantex actively keeps pace with environmental protection and carbon reduction trends, such as achieving ESG certification in 2024 and planning to release its latest ESG report in 2026, demonstrating its significant commitment and responsibility to environmental friendliness and sustainable development.



►► Incredibly Eye-catching Products! A New Product is Adopted Every 5 Years ◀◀



President Jack Lin ►

"To turn the market around, there's no chance without innovation," Kwantex President Jack Lin said. Kwantex develops over 100 improved, innovative, and patented products annually, with R&D and patent maintenance costs reaching tens of millions NTD. For Kwantex, a product's ability to revolutionize the market requires a balance of functional and aesthetic innovation, along with optimal adjustments to meet customer needs. President Lin believes, "Only innovative products can give us pricing power." Therefore, since securing its 1st European customer order, Kwantex has been working at full speed. Through continuous development, testing, and product refinement, an average of 1 new product is adopted by customers every 5 years, with some new products already surpassing the design and functionality of many well-known European and U.S. brands.

►► 5 Major Features of Kwantex Wood Screws and Industrial Assembly Screws: Quick Fastening, Force-saving, Anti-split, Shear-resistant, and High Pull-out Strength ◀◀

The relatively poor rust and deformation resistance of traditional industrial steel beams has led markets in Europe, USA, and Japan to shift towards Cross Laminated Timber (CLT) construction, thereby driving demand for wood screws. Coupled with rising labor costs, the demand for

wood screws that can meet automated & rapid fastening requirements without cracking or insufficient anti-loosening force, as well as industrial assembly and construction screw sets with high clamping force and easy maintenance & reuse, is also increasing daily.

These needs can now be met through Kwantex's full-size and high-performance product offerings, such as wood screws that offer quick & easy fastening and anti-split performance while maintaining a clean and aesthetical finish; the TTX® Drive & Bit series, which fasten securely when turned (including the patented TTX® Drive with its 6-lobe hook design to prevent slippage and which won the Worldwide Fastener Sources Fastener Innovation Award in 2022); the Cutters series, a leading brand in the Nordic and N. American furniture/construction markets, known for its ease of use and crack resistance; and the Torpedo series, which allows for quick tapping

▼ KTX CDS (Torpedo)



▼ KTX Terrace (IPE) Screw



▼ KTX Hidden Decking Screw System



▼ KTX Convex (VK) Head



(including the KTX-Torpedo Plastic Decking Screw, which fastens wood surfaces without cracking edges and features reverse threads to prevent mushrooming); the 3rd-generation Archimedes' Secret Threads (AS') series (the best alternative to the TY-17, double cut design and Torpedo thread) that can prevent wood cracking without damaging the wood fibers and reducing driving torque, and maintain high pull-out force; the KTX Convex (VK) Head that can replace traditional hex washer heads and prevent slippage and wear after installation (suitable for various steel structure, wood structure, and concrete screws and bolts, which are easy to use with VN nuts); the KTX-Jig (for Hidden Decking Screw System) that can create a clean, fastener-free surface by side fastening, which won the Worldwide Fastener Sources Fastener Innovation Award in 2025; and the stainless steel KTX Terrace (IPE) Screw that can drill into extremely hard wood without pre-drilling and snapping-off.



►► Kwantex Still Achieves a 20% Growth Amid Market Sluggishness ◀◀

"Kwantex products have consistently achieved positive results in each market. A high percentage of customers who have used our products become our agents or use our patents for private label sales. When customers are experiencing economic downturns or excessive market competition and shift towards product upgrades, it presents an opportunity for us to leap forward. With hundreds of product improvements and innovations every year, we still achieved growth of over 20% in

2025." President Lin said. Kwantex's innovation extends from product design to subsequent packaging and logistics, and it aims to integrate concepts such as environmental protection, storage, and reuse with users' home life. **Kwantex will celebrate its 30th anniversary in 2026. President Lin also announced that in the 2nd half of 2026 the company will present more groundbreaking innovations to global customers in product design, packaging, and**

logistics, showcasing Kwantex's world-class R&D capabilities and quality strength on par with international giants. "When Kwantex received the Best Booth Award at IFE 2025, the judges praised us as 'an industry leader and a model of innovation in Taiwan.' I believe that a large part of the reason we won this award is based on our consistent efforts to demonstrate the core value of our products and our forward-looking vision of future market trends," President Lin said.

►► Focusing on ESG, Ensuring Environmental Sustainability, and Caring for Employees ◀◀

In addition to its commitment to product innovation, Kwantex also values environmental protection and carbon reduction. The company's representative color "purple" conveys Kwantex's aspiration to maintain its business development while striving to reduce pollution in the screw manufacturing process and coexist sustainably with the Nature, because screws are not just products, but an integral part of everyone's life. "Kwantex products are **certified by the EU CE/ETA, US ICC, and SGS quality management systems**. They can be reused in various fields such as industrial assembly, civil engineering, bridges, vehicles, ships, and aviation, eliminating the problem of needing to scrap a large number of screws due to failure. This perfectly aligns with the spirit of ESG environmental protection and carbon reduction," President Lin said. Regarding corporate responsibility, Kwantex creates a safe workplace for its employees. In addition to

professional safety and fitness managers stationed at the factory, there are also dedicated factory nurses and external occupational physicians providing employees with regular medical check-ups and assistance. On the occasion of the company's 30th anniversary, President Lin said, "We will continue to focus on product innovation and corporate sustainability, so that our employees can work with peace of mind and we can attract more customers from more countries to adopt Kwantex products or our brand." ■



Kwantex contact: **Ms. Tracy Lin**
Email: **kwantex@ms18.hinet.net**

