

Building Flexible Supply Chains-

A-STAINLESS Adds New Vietnam Factory



A-Stainless International, which has more than 30 years of experience in the field of stainless steel fasteners and wire, held a simple opening ceremony for its new factory in Vietnam on April 25th this year. This modern and well-planned factory is not only the first attempt of A-Stainless' overseas investment, but also a very important milestone for it to respond to the current changes in the international situation and strengthen its services to the customers in Southeast Asia, Europe and the U.S. which are its major export destinations.

Specialized in Stainless Steel Products in a Favorable Location

The new 5,000 sq m factory is located in Thai Ha Industrial Park, Ha Nam Province, in the northern region of Vietnam, less than 100 km from the capital “Hanoi”, the eastern port city “Hai Phong”, and the airport. Convenient land, air, and sea transportation allows A-Stainless to serve local and overseas customers more efficiently. The factory is dedicated to the manufacturing of stainless steel screws and is expected to be staffed with 80 employees and equipped with 100 sets of heading, thread rolling, thread cutting and saw slotting machines as well as 1 passivation line to satisfy more customers' demand for stainless steel screws.

“The new production line has launched its trial run since this April, and if everything goes well, we expect the monthly production to reach 120 tons. We'll also gradually work towards the goal of reaching 200 tons by 2026 and the max. capacity of 300 tons in due course.” said A-Stainless.

Diversifying Geopolitical Risks and Embracing Greater Competitiveness

The delicate and sensitive political tug-of-war between the U.S., China, and Taiwan has always been

an essential factor affecting the long-term stability of the cross-strait supply chains. In view of the regional tension caused by China's military drills in the Taiwan Straits during the visit of U.S. House of Representatives Speaker Nancy Pelosi to Taiwan about 2 years ago, and based on customers' concerns about whether there would be disruptions in Taiwan's supply chains and the consideration of reducing geopolitical risks, A-Stainless after evaluating various aspects chose to set up a factory in Vietnam, where there are sufficient land, labor force, favorable policies, and enjoys preferential tariff rates from EVFTA.

“In addition to avoiding geopolitical risks, our Vietnam factory also enjoys the benefits of lower tax rates to Europe, abundant labor force, and proximity to the emerging electronics market in the northern region of Vietnam, thus making us more competitive. Coupled with the operational management and technical support from the Taiwan headquarters, the Vietnam factory certainly will be complementary to A-Stainless' business expansion and market development,” said A-Stainless.

Localized Development and Enhance Technology R&D Capabilities

Over the past 2 years, the fastener industry has been hit by Covid, supply chain disruptions, geopolitics and destocking, etc., resulting in a significant slump in revenue. The industrial recovery has become even more uncertain due to U.S. President Trump's drastic tax increase in 2025 after he took office. However, A-Stainless is not worried about this situation at all. “In order to survive in a competitive environment, it is very important to improve the management and technology R&D capabilities of the company. In the future, we hope to strengthen the training of local management and technical personnel in the Vietnam factory, deepen localization, and more importantly, create a more flexible and reliable supply chain for customers,” added A-Stainless. ■

*Copyright owned by Fastener World /
Article by Gang Hao Chang, Vice Editor-in-Chief*

A-Stainless contact: Mr. Asser Liu
Email: astainless@hibox.hinet.net

