

## The Rise of “Make in India”:

# Fastener Fair India Highlights New Opportunities



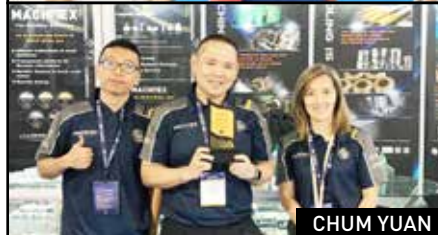
Driven by the Indian government’s “Make in India” and “Atmanirbhar Bharat” (self-reliant India) policies, local manufacturing is undergoing significant upgrades and expansion. Infrastructure investments such as smart cities and road and bridge construction have boosted demand for fasteners in India’s construction industry. Against this backdrop, Fastener Fair India took place from May 8 to 10 at the Bombay Exhibition Centre. The event gathered fastener and machinery exhibitors from India and abroad, featuring a new “India Hardware” Zone showcasing the flourishing tools and related machinery sectors under the national “Make in India” initiative.

The staff of Fastener World observed strong crowds on the first day, with many busy booths including those of Homn Reen Enterprise, Chum Yuan Co., Ltd., Hurmg Yieh Machinery Industrial, and Infinix Precision, exhibiting through Fastener World. Most exhibitors were from India, presenting a diverse range of products. “It appears that the Indian fastener companies are gradually catching up with Taiwan’s pace and are also sourcing machinery from Taiwan, including both new and second-hand equipment,” noted the Fastener World staff on-site. Despite heightened tensions between India and Pakistan during the show period, the atmosphere in Mumbai remained normal and business proceeded smoothly.

Many machinery vendors were present at the expo, the Fastener World staff on-site observed. The majority of exhibitors were importers (buying products into India), distributors, brand agents, as well as dies and wire manufacturers. Most buyers were Indian, seeking a wide variety of fasteners for furniture, construction, and automotive applications, generally favoring standard products over customized ones. Some buyers indicated that Indian manufacturers could not supply certain product categories or raw materials, prompting them to source from China or Taiwan. Fastener World provided on-site matchmaking services to assist these buyers in connecting with suppliers.

The organizer has announced that the next edition of Fastener Fair India will be held at India Expo Mart (IEM), Greater Noida, Delhi NCR on July 24-26, 2026. For the latest updates, please follow Fastener World’s official website at [www.fastener-world.com](http://www.fastener-world.com). ■

Copyright owned by Fastener World / Article by Dean Tseng



CHUM YUAN



HOMN REEN



HURMG YIEH



INFINIX





# INAFASTENER 2025–

## Connecting Supply Chain Opportunities for Automotive Components



From May 21st to 23rd this year, the 7th annual INAFASTENER was held at JIExpo Kemayoran Jakarta, Indonesia. With the support of many local industry associations, INAFASTENER 2025 attracted around 150 exhibitors from 15 countries (using approximately 8,000 square meters of exhibition space) and more than 15,000 professional visitors.

According to a recent market survey, Indonesia's growing number of motorbikes and automobiles is correlated with the continued growth in demand for automotive fasteners, which are important components used to fasten automotive parts to ensure safe driving. Demand for fasteners continues to rise as the Indonesian automotive industry continues to grow. According to experts' estimation, the revenue of Indonesia's automotive aftermarket will reach US\$17.68 billion by 2028. This exhibition is also co-located with other automotive related exhibitions such as INAPA and EV & Charging, and is one of the most important platforms for observing the dynamics and development trends of the automotive related components industry in Indonesia.

Fastener World's staff on-site also observed that this year's visitors included many local automotive parts and components related companies, as well as several visitors from Indonesia's neighboring countries, such as India, Bangladesh, and China, who came to Fastener World's booth to inquire about automotive parts and components, vehicle repair and maintenance, and automotive hardware and tools products.

The organizer has announced that the next show will take place on May 20-22, 2026 in the same venue. For more information, please continue to follow us on our official website at [www.fastener-world.com](http://www.fastener-world.com). ■



Copyright owned by Fastener World / Article by Gang Hao Chang, Vice Editor-in-Chief



# IFS China 2025 – Finished Products and Machinery Factories Focus on “Domestic Sales” and “Russian Reconstruction” Business Opportunities



On May 22-24, roughly one thousand Chinese and a few overseas fastener-related exhibitors gathered at the Shanghai World Expo Exhibition & Convention Center (SWEECC) to participate in the annual IFS China. This year, two halls were open (one for raw materials, equipment, molds/dies, and consumables, and the other for finished fasteners) with the total exhibition area of about 40,000 square meters.

The exhibitors this year were mainly Chinese companies focusing on domestic sales, but there were also a few European and U.S. machinery-related companies (e.g. SACMA and National Machinery) wishing to expand their domestic sales in China. In addition, about 10 well-known Taiwanese machinery and equipment brands, such as Chun Zu, Jiancai, Tong Ming, and Jern Yao, as well as some punch/die/wire suppliers also participated in this year's show to enhance their exposure.



According to the observation of Fastener World's staff on-site, the visitors this year, facing the influence of new regulations and tariff barriers from the EU and the U.S., were mainly buyers from China, India and Russia (not many from the EU and the U.S.), and most of them were buyers focusing on domestic sales in China. Visitors came mainly on the first day of the three-day exhibition, and the second day's crowd was less because of heavy rain.

Some local manufacturers revealed to Fastener World's staff on-site that the turmoil in the global market over the past few months has caused a great impact on the export performance of Chinese suppliers, so many of them have turned to strengthen domestic sales and shifted to India, Brazil, Central and South America, and other emerging markets to cope with it. One Chinese manufacturer mentioned that as Russia recently put out a lot of post-war reconstruction programs ushering in increased demand for fasteners, many Chinese companies received a lot of inquiries and orders from Russian buyers, many of which could not even be handled by a single manufacturer and had to be divided into separate orders to be processed by 2-3 downstream factories in order to ensure punctual delivery. While the EU and the U.S. continue to exert economic pressure on China at the time, such orders do bring a ray of hope to Chinese manufacturers having encountered significantly decreased orders from Europe and the U.S. and ease the cost pressure on their operation. In addition, a number of industry experts were invited to hold trend seminars and industry summits focusing on CBAM and U.S. tariffs. They mentioned that although CBAM and U.S. tariffs had increased the short-term pressure on Chinese enterprises, the layout of export sales should be continuously strengthened in order to mitigate the involution of the Chinese market.

As there was also another international fastener expo in Shanghai this June, some exhibitors said that, considering the scale of both big shows, they would actively participate in one of these industry events or both on the premise of expanding market opportunities. However, they suggested that with the dates of both shows being so close to each other, it might be better to combine them into one bigger show, thereby attracting more visiting overseas buyers and expanding the benefits of participation.

The organizer has announced that the next show will be held on May 20-22, 2026 at SWEECC. ■

Copyright owned by Fastener World  
Article by Gang Hao Chang, Vice Editor-in-Chief





# Fastener Fair USA 2025–

## More Inquiries for Building Products



The annual Fastener Fair USA was held on May 28-29 in Hall C of the Music City Center in Nashville, the 4th largest city in the Southeastern United States. It is one of the international professional trade fairs in North America dedicated to creating networking and collaboration opportunities among manufacturers, distributors, equipment suppliers, processors, and end-users in the fastener manufacturing supply chain.

This year, there were 206 exhibitors, mainly from the fields of construction, automotive, aerospace, furniture, electronics, heavy machinery, home appliances, marine, railway, medical, military, energy, etc. The exhibits included a wide range of industrial fasteners, construction fasteners, assembly and installation systems, and fastener manufacturing technologies. Fastener World also joined many Taiwanese exhibitors to interact with local buyers from the U.S. market this time.

According to Fastener World's staff's observation on-site, there were several visitors coming to Taiwan Pavilion on the first day of the show, and some exhibitors who also exhibited last year even said that the number of visitors was higher than last year's record, which might be attributed to various new tariff policies in the U.S. announced this year, exchange rate fluctuations, freight cost hike, and rising raw material costs and other uncertainties, forcing more local buyers to visit the show to look for more alternative new opportunities. Some visitors also expressed high interest in sourcing from Southeast Asian and Taiwanese suppliers. Many of the visitors visiting Fastener World's stand showed high interest in purchasing construction-related products.

Although this show attracted many local U.S.-based exhibitors focusing on regional businesses to participate, it also attracted a number of international exhibitors from outside the U.S. looking for local importers and distributors to expand their collaboration. Some Chinese exhibitors noted that their U.S. customers still need to rely on Chinese suppliers for specific items that are not adequately supplied by the local market. On the other hand, Taiwanese suppliers also have fewer competitors in the U.S. market for certain higher value-added items, which are also attractive to local U.S. buyers, but they still need to pay attention to the possible impact of fluctuations in the exchange rate of NTD on their export competitiveness.

The organizer has announced that the next edition will be held on May 5-6, 2026 at the Charlotte Convention Center in Charlotte, the 2nd largest city in the Southeastern United States. As the city is known for its major furniture manufacturing hub, it may also attract more buyers of furniture fasteners when FF USA is open next year. ■



# Fastener Expo Shanghai 2025-

## Domestic Sales Still Focus on Price Cutting, While Exports Turn to Emerging Markets



The visitors this year were mainly from domestic China and not many from overseas. According to Fastener World's on-site staffs, there were overseas buyers from Kazakhstan, Turkey, Malaysia and Peru coming to Fastener World's booth, and Japanese visitors were also seen sometimes, probably due to the dates of two similar shows (one in May and the other in June) being too close to each other.

During the exhibition, many exhibitors and visitors also seized the time to exchange views on the recent US tariffs, EU anti-dumping, currency exchange rates, market challenges, business opportunities in emerging markets and other issues. Some Chinese exhibitors told Fastener World's staffs that "many Chinese enterprises are facing tough challenges in their business operations due to the anti-dumping duty from the EU, which is over 90%, and the uncertainty of U.S. tariffs, as well as the lack of subsidies from the Chinese government". However, some exhibitors said that "many Chinese companies have already turned to non-European and non-U.S. markets", and are now doing well in the Middle East and Southeast Asia. In terms of domestic sales, some exhibitors said that "the market is still in the doldrums, and the strategy of price cutting in China is still a difficult problem for many companies to deal with."

The organizer held more than 10 industry forums, the fastener gala night and the B2B matchmaking event during the exhibition. The next Fastener Expo Shanghai will be held on June 24-26, 2026 at the National Exhibition and Convention Center (Shanghai), which will continue to provide an important business platform to promote view exchange, industrial learning, and business opportunities matchmaking. ■

*Copyright owned by Fastener World*

*Article by Gang Hao Chang, Vice Editor-in-Chief*



Less than a month after IFS China ended at the end of this May, the 15th Fastener Expo Shanghai was successfully held at the National Exhibition and Convention Center (Shanghai) from June 17 to 19.

Called the "Global Innovation Platform for the High-end Fastener Industry", Fastener Expo Shanghai is often regarded as one of the barometers for observing Chinese fastener industry. This year, Halls 1.1, 2.1, and 3 were opened, attracting more than 1,200 local and overseas exhibitors to display a wide range of standard/non-standard fasteners, automotive connectors, riveting products & technologies, metal formed parts, made of carbon steel, stainless steel, and special alloys, as well as cold heading equipment, heat treatment equipment, surface treatment, molds & dies, inspection equipment & lab instruments, etc on the 70,000 sq. m. of exhibition space. A few Taiwanese machinery and equipment companies also attended the exhibition in the hope of increasing orders from local fastener manufacturers in China.





# Manufacturing Expo 2025

## Surging Crowds! Direct Buyers Urgently Need Local Supply in Thailand



The show held from June 18 to 21 at the Bangkok International Trade & Exhibition Centre (BITEC) saw visitor numbers fill up within just half an hour of opening each day, clearly surpassing the attendance of the previous edition. This year's event featured several notable new characteristics compared to last year's.

### Greater Diversity in Country Pavilions

In addition to the China and Taiwan pavilions, this year the Expo included pavilions from Singapore and South Korea, along with a dedicated section for industrial tools and tooling. A highlight was the Taiwan Excellence Award pavilion, which not only promoted award-winning Taiwanese companies but also hosted keynote presentations on Taiwan's manufacturing technologies.

### Increase in Japanese Exhibitors

Japanese companies have increased their investments in Thailand in recent years. Many Japanese exhibitors seen at the show either have local factories or joint ventures with Thai firms. They employed local Thai staff to provide on-site supply services. Most of these Japanese companies were from machinery and materials sectors outside the fastener industry.

### Explosive Growth of Chinese Exhibitors

Unlike other country pavilions, there was not just one but multiple China pavilions in the different areas of the venue. By including numerous smaller Chinese booths, exhibitors with Chinese backgrounds accounted for over 50% of the total exhibitors. Fastener World talked with a Chinese exhibitor who even estimated this share to exceed 70%. This exhibitor explained that intense involution in China has suppressed domestic sales, prompting many to target Thailand for export growth. To him, the surge in Chinese presence in this show came as no surprise.

### Visitors were Mostly "Direct Buyers"

The majority of buyers came from four key industries: electronics, assembly, automotive, and machinery. As these buyers required fasteners in smaller quantities for assembly, their purchase requirements shared common traits: support for small-quantity supply, local manufacturing presence in Thailand, and the ability to provide customized products. These traits reflect that fastener companies able to supply locally in Thailand will be the most competitive in entering the Thai market.

### Outlook for Fastener Demand in Thailand Remains Positive

Many visitors expressed difficulty finding local fastener suppliers despite strong demand. Hence, Fastener World offered them matchmaking with global suppliers and introduced to them fasteners, dies, tooling, and machinery suppliers through company reports and catalogs in Fastener World publications. Understanding the characteristics of these buyers offers interested suppliers a valuable opportunity to capture business in this Southeast Asian industrial hub. ■



Copyright owned by Fastener World / Article by Dean Tseng

