Hardware & Fastener Components - no.49/2020

Annual Financial Reports of 年度工具大廠財報

Hand Tool & Tooling Companies

Compiled by Fastener World Updated on January 5 Companies in alphabetical order Monetary unit in millions

USA								Mone	etary unit in millions
	Period		Net sales	Gross Profit		Operating Earnings		Net Earnings	Total Assets
GRAINGER	Year Ended Dec.	2019	11,486	4,39	4,397 4,348		,262	849	6,005 as of Dec. 2019 vs. 5,873 as of Dec. 2018
(USD)		2018	11,221	4,34			,158	782	
		Change (%)	+2.3	+1.	+1.1		8.9	+8.5	
	Period		Net Revenues		Operating Income		e-tax nings	Net Earnings	Total Assets
(IR)	Year Ended Dec.	2019	16,598.9	2,017	7.6	1,7	741.6	1,410.9	20,492.3 as of Dec. 2019
Ingersoll Rand. (USD)		2018	15,668.2	1,917.4		1,660.3		1,337.6	vs. 17.914.9 as of Dec. 2018
(03D)		Change (%)	+5.8	+5.	2	+	4.8	+5.4	17,914.9 as of Dec. 2018
	Period		Net Sales	Gross Profit	Opera		Pre-tax Income		Total Assets
	Year Ended Sep.	2019	3,363.817	1,432.043	399.	996	383.129	288,865	2,311.237 as of Sep. 2019
Industrial Supply Co. (USD)		2018	3,203.878	1,392.961	420.	553	406.189	329.223	vs.
(002)		Change (%)	+4.9	+2.8	-4	.8	-5.6	-12.2	2,288.727 as of Sep. 2018
Stanley	Period		Net Sales Income from Operations		Pre-tax Earnings		Net Earnings	Total Assets	
Black & Decker (USD)	Year Ended Dec.	2019	14,442.2	14,442.2 1,360.4		1,130.0		955.8	20,596.6 as of Dec. 2019
		2018	13,982.4	1,231	1.3	1,0	022.1	605.2	vs.
		Change (%)	+3.2	+3.2 +10.4		+10.5		+57.9	19,408.0 as of Dec. 2018

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Period		Revenues	Gross Profit	Operating Profit	Pre-tax Profit	Net Profit	Total Assets
Year	2019	103,756	44,732	21,897	21,572	16,522	111,722 as of Dec. 2019
Ended Dec.	2018	95,363	41,221	21,187	20,844	106,164	vs.
	Change (%)	+8.8	+8.5	+3.3	+3.4	-84.4	96,670 as of Dec. 2018



	Sales	2019 in CHF	2018 in CHF	Change in CHF (%)	Change in Local Currencies (%)
E	Europe	2,900	2,809	+3.2	+6.9
N	lorth America	1,445	1,331	+8.6	+7.3
L	atin America	132	129	+2.3	+8.5
Δ	sia/Pacific	765	741	+3.2	+4.3
E	astern Europe / Middle East / Africa	658	649	+1.4	+3.7
Н	lilti Group	5,900	5,659	+4.3	+6.3

Japan



Perio	Revenue	Operating Profit	Ordinary Profit	Net Profit	Total Assets		
V E . I . I	2019	126,964	19,554	19,710	13,686		
Year Ended Nov.	2018	131,368	22,520	22,567	14,710	190,414 as of Nov. 2019 vs.	
	Change (%)	-3.4	-13.2	-12.7	-7.0		
Prospect for	2020	129,000	18,500	18,500	12,200	178,020 as of Nov. 2018	
Year Ended Nov.	Change (%)	+1.6	-5.4	-6.1	-10.9		

